Sales & Marketing Executive

Accra Accra Ghana info@mikensyconsultingltd.com

Phone: +233 302 787 048

Web: http://www.mikensyconsultingltd.com

Job Summary

Vacancy: 1

Deadline: Jan 01, 1970 Published: Apr 18, 2023

Employment Status: Full Time

Experience: Any

Salary : Gender : Any Career Level : Any Qualification : HND

Job Description

To engage new customers for the business through the creation, development and maintenance of relationships that includes effective consultative selling within the catchment area. **Duties:** • Analyze potential loan markets • Developed strategies to locate prospects for loans. • Engage prospects to sell loan products • Conduct necessary follow-ups to convert prospects into loan clients • Build database of potential clients • Keep proper records of sales activities

Education & Experience

• HND

Must Have

Consultative selling skills • Good communication skills • Persuasive and patient • Attention to detail. • Time management • Resourcefulness

Educational Requirements

HND

Compensation & Other Benefits